Customer Story

STANLEY TREE SERVICE CUTS HIRING TIME IN HALF WITH FOLEY'S PLATFORM

Stanley Tree Service is a 100% employee-owned company providing residential, commercial, utility, and emergency response services across New England. Known for their commitment to safety and compliance, this employee-owned tree service partnered with Foley to make their hiring and recordkeeping more organized, efficient, and audit-prepared in just a few short months.

With Foley's platform, Stanley Tree gained one centralized source to manage driver qualification files (DQF), screening, and compliance tracking — all while cutting their time-to-hire in half and passing DOT audits with confidence.



SOLUTIONS

- **Hiring & Onboarding**
  - Pre-employment screening
  - Hiring and onboarding management
- **Compliance & Driver Files**
  - DQF management
  - MVR & DOT physical tracking
- **Drug & Alcohol Programs**
  - Drug-free workplace management
  - Random drug testing

INDUSTRY

Tree Care & Utilities

FLEET SIZE

- 70 CDL Drivers
- 150 non-CDL employees

GOAL

Stanley Tree Service needed a modern, digital platform to simplify compliance, speed up hiring, and maintain 100% audit readiness across its 285-person team.

> **Make the change. If you have any ounce of doubt in your current TPA, that is a sign. Compliance is invaluable to a company.**

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CHALLENGES

Paper Processes and Audit Anxiety

For HR Coordinator Mikayla Taillon, compliance was always a priority — but the paper-based system managed by their previous TPA made it difficult to stay organized. **"Everything was buried in someone's office somewhere,"** she said. "**It really made us feel uneasy if we were ever to be audited."**

The goal was clear: maintain a 100% compliance rating while finding qualified drivers faster. But with every driver file stored in physical folders, even routine checks felt like a race against time.

> **When we switched to Foley, everything became digital and organized. Moving to the platform has increased productivity and is extremely user-friendly**
>
> **Mikayla Taillon, HR Coordinator**
> **Stanley Tree Services**

A Push Toward Digital Transformation

When Stanley Tree began looking for a new compliance partner, they knew exactly what they wanted — a modern, digital platform that could keep pace with their growing team. **"Being able to have all of our documents and driver files a click away made everything so much easier,"** Mikayla said.

Simplifying Day-to-Day Compliance

Within just a few months of using Foley, Stanley Tree's HR team saw a major shift in efficiency and organization. For the first time, every driver file, license, and DOT physical **could be accessed in seconds** — no more digging through binders or worrying about missing paperwork.

Having everything digital gave the team the visibility and clarity they needed to manage compliance with ease.

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SOLUTION

Foley's platform gave Stanley Tree Service one centralized system to manage hiring and compliance from end to end. This centralized system automated document tracking, organized driver qualification files, and removed the need for paper CCFs during pre-employment testing. With everything stored in one place, the HR team could onboard new drivers faster, monitor expiring records automatically, and maintain clear visibility into every stage of the hiring and compliance process.

RESULTS WITH FOLEY

Outcome	Before Foley	With Foley
Hiring turnaround	~2 weeks	1 week (**50% faster**)
File management	Paper-based	Fully digital
Compliance visibility	Limited	Centralized, real-time dashboard

Stanley Tree Service cut its time-to-hire in half, bringing new drivers onboard in about a week instead of two. Digital driver files and automated alerts helped the team stay organized, efficient, and proactive in managing compliance.

This transformation increased efficiency, reduced administrative workload, and gave the HR team **greater control and peace of mind** — allowing them to focus on supporting drivers and growing their operations safely.

Rooted in Partnership

For Mikayla, Foley's impact goes beyond the technology. The partnership and proactive guidance have been essential to Stanley Tree's success.

"Make the change," she advises other companies. "If you have any ounce of doubt in your current TPA, that's a sign. Compliance is invaluable to a company."

That partnership runs both ways. Angela Jones, Foley's Customer Success Team Lead, works closely with Mikayla throughout the year to maintain a strong compliance score.

> **Foley is *priceless.***
>
> **Mikayla Taillon, HR Coordinator**
> **Stanley Tree Services**



"Every year, Mikayla and I build out a year-end strategy to boost their compliance score going into the new year," Angela said.

"We use the fourth quarter as a push to get everything updated and audit-ready — it's a joint effort, because we're invested in their success."

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